aapna

Great Place To Work®
Certified
AUG 2021–AUG 2022
INDIA ™

CMMI level 3

Relationships . Technology . Quality

Corporate Presentation

April 2024

aapna mission statement

To Transform Businesses By **Delivering Innovative Technology Solutions** Driven By Integrity, Passion And An Unwavering Dedication To Quality.

ABOUT US

Derived from the Sanskrit word for ‘Reliable’, AAPNA strives to:

- ✓ Be a certified **“Great Place To Work”**
- Keep improving our **quality** year on year
- Never lose a **relationship**
- Be the **best** in whatever we do
- Uphold **respect** and **honor** over all else

aapna®

CMMIDEV/3 CERTIFIED

Great Place To Work®
Certified
AUG 2021–AUG 2022
INDIA

AAPNA vision -
Together we build lasting relationships with the power of technology and our passion for extreme quality.

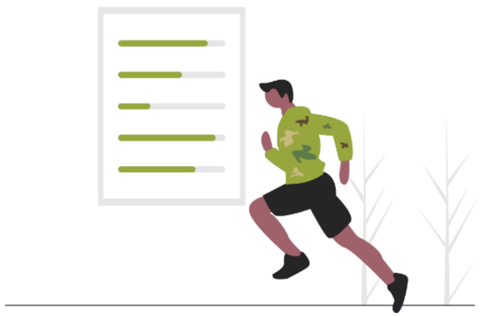
SINCE 2007

WHY US?

Senior management is personally involved in each account

Extreme Passion

Each one of us is extremely passionate about service, quality and technology.



Commando Approach

Focused, goal-oriented, adept and honourable are qualities our clients most associate us with.

Partnership Model

We value relationships and believe in building strong lasting mutually beneficial business partnerships.

Great Culture

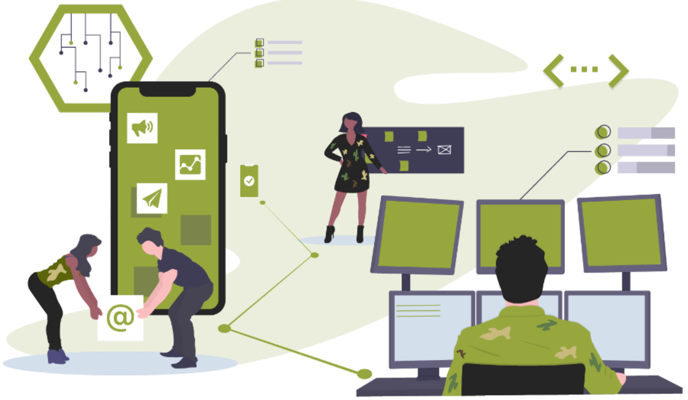
We have created an environment in which AAPNAites don't work because they have to, but because they love to.

*Extensive investment in Learning and Development

WHAT CAN WE DO FOR YOU?

Enterprise Application Development

Our robust enterprise-grade applications transform, enhance & support business infrastructures. Our team has extensive experience architecting and delivering solutions across platforms be it Desktop, Web or Mobile. We have extensive experience with INTEGRATIONs, and Large-Scale Data Migration projects.



Quality Assurance and Automation

In today’s competitive digital world, you cannot afford building a mediocre product. We deliver an uncompromised quality through complete automation of the testing process, offering a competitive advantage of a reliable and efficient software solution.

WHAT CAN WE DO FOR YOU?

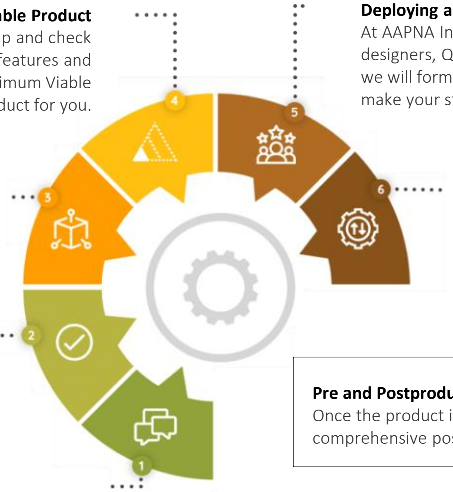
Application Integration Services

AAPNA has joined Nanoputian to deliver innovative iPaaS integration solutions

With the flexible deployment options, AAPNA is empowered to offer iPaaS integration experiences designed for specific business needs, efficiency and reduced cost of ownership.

Let’s dive into how iPaaS Data Integrations Solutions can connect with your business needs:

- **Streamline Data Integration**
- **Enhance Decision-Making**
- **Drive Operational Efficiency**
- **Enable Seamless Collaboration**
- **Fuel Business Growth**
- **Ensure Data Accuracy and Compliance**
- **Accelerate Digital Transformation**



Discussion
In our initial stage, we will hear your ideas and details that will help us understand the area your startup is serving. .

Validation
Once we know all about your startup, we will move forward with the validation of the idea and test its viability by engaging our product manager.

Choice of Technology
After successful validation, we will engage our Solutions Architect and will identify the product technology stack.

Building Minimum Viable Product
To offer more scalability to your startup and check its viability with minimum features and functionality, we build a Minimum Viable Product for you.

Deploying a Team of Experts
At AAPNA Infotech, we have proficient developers and innovative UI/UX designers, QA testers and engineers, product and technology managers – we will form a team comprising all of them to bring your product to life and make your startup a success.

Integrating Futuristic Technology
We will incorporate all the advanced and futuristic technology in your product to make it future ready.

Pre and Postproduction Support
Once the product is published, we will provide comprehensive post-production support.

Startup Enablement

As the startup enablers, we know there is so much in line for you, and your product has the potential to make or break your business. Therefore, we follow the step-by-step process to ensure successful results.

We strategies and enable Tech Start-ups to build their Product by following 6 stages of the software product journey

CORE STRENGTH

Commandos

140+ Commandos

Great Place To Work
Certified
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INDIA

Certified Great Place to Work

CMMIDEV/3

CMMI 3 Certified

ISO

ISO Certified
With Great Focus on Quality

Custom Software Development for Enterprise level Client

Functional Domain Mortgage, Oil and Gas and Sports

Latest Technologies experience on RPA, Hyper Automation, Enterprise, Web, Mobile, BA & AI

Guerilla Team Approach

On Demand Scalability

OUR EXPERTISE

Enterprise	Microsoft .NET Java ORACLE MySQL mongoDB Microsoft SQL Server
Mobile Development	android iPhone React Native Flutter
Web Development	Laravel WordPress php HTML 5 Angular node JS React
Business Analytics	Power BI crystal reports Microsoft® SQL Server Reporting Services Microsoft® SQL Server Analysis Services
Integrations	nanoconnect payconnect
Hyper Automation	UiPath™ DECISIONS electroNeek Power Automate HCL Volt MX
QA Automation & Performance	Selenium Katalon APACHE JMeter™

JOURNEY OF AAPNA

2007-09

20 Team Members

AAPNA's Inception –
Clients in India and USA

2009-11

30 Team Members

Multiple World bank Projects

2011-13

40 Team Members

Silver Microsoft Partner,
Mobile Applications

2013-15

50 Team Members

Expansion to UK and France

2015-17

60 Team Members

ISO Certification,
Mortgage Industry, BI,
QA Automation

2018-19

2017-19

100 Team Members

ISMS Certification, RPA,
AI Services

2020-21

130+ Team Members

Expanded horizons to Australia,
Microsoft Gold Partner, Decisions,
CMMI Level 3, Great Place to Work,
Golf TEE Time Aggregator Project,
RPA Webinars

2022-23

140+ Team Members

Annual Day - Magic In Goa
Awards - ET Inspiring Leaders – North 2022; The Most Influential Business Leaders
Collaboration with NGOs, NanoPutian & HCL Software,
Projects - Oil and Gas company, Middle East, Data Digitization,
Various projects on "Decisions" platform

COMMANDOS JOURNEY

2007-08

2018-19

2022-23

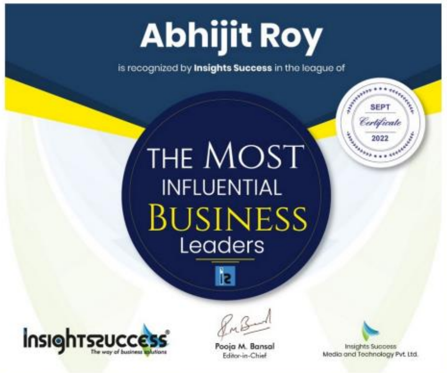
AAPNA Culture

AAPNA has always believed in providing great work culture to all its Commandos where they love and enjoy their work. Our virtual office culture has emerged as a powerful and inclusive way for teams to connect and collaborate. Here are some of the key concepts that have revolutionized the virtual office experience, fostering a sense of belonging and teamwork.

- Enjoyable and Flexible Workplace
- Recognition and Rewards
- Transparency and Trust
- Egalitarian Culture
- Diversity and Inclusion
- Progressive Learning & Development
- Inclusive Connectivity
- Safety First

aapna
ET INSPIRING LEADERS
North 2022
Mr. Abhijit Roy
LEADE
North 22

aapna
CHRISTMAS & SECRET SANTA CELEBRATIONS


Abhijit Roy

is recognized by **Insights Success** in the league of

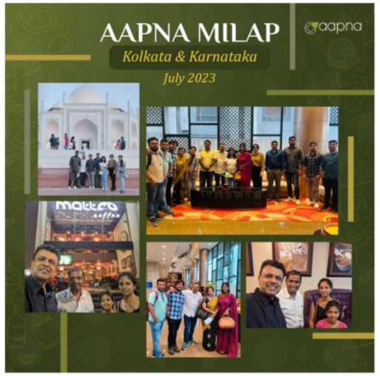
THE MOST INFLUENTIAL BUSINESS Leaders

SEPT
Certificate
2022

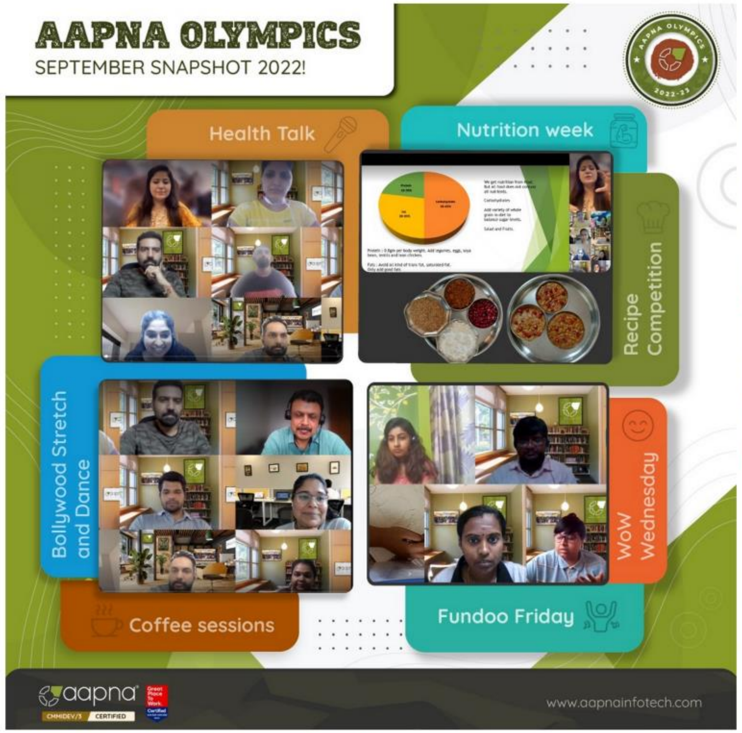
Insights Success
The way of business solutions

Pooja M. Bansal
Editor-in-Chief

Insights Success
Media and Technology Pvt. Ltd.


AAPNA MILAP
Kolkata & Karnataka
July 2023
aapna

I M P A C 1.0
Cultural Programmes & Skits
aapna


AAPNA OLYMPICS
SEPTEMBER SNAPSHOT 2022!
AAPNA OLYMPICS 2022-23
Health Talk
Nutrition week
Recipe Competition
Bollywood Stretch and Dance
WoW Wednesday
Coffee sessions
Fundoo Friday
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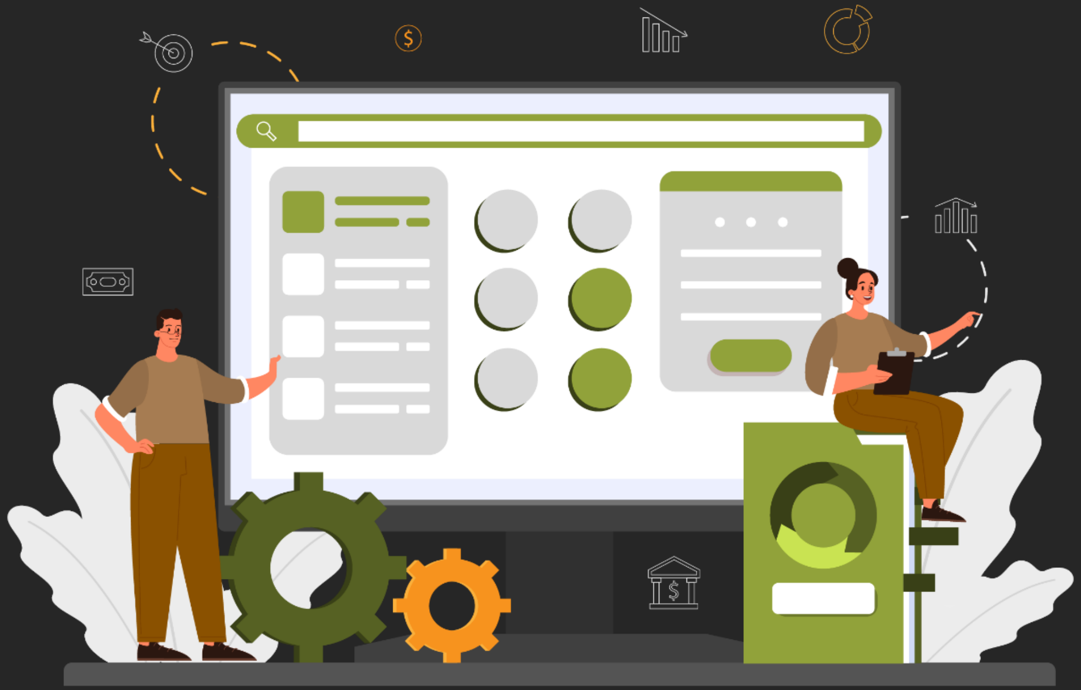
ET INSPIRING LEADERS
North 2022
Abhijit Roy
a Infotheek Pvt
MALMEDIA
LUTIONS
f Times Internet Limited
es Group Company

aapna
KASAULI RETREAT
Oct 2022

NOTABLE PROJECTS



Petrochemical Company, Oman

AAPNA recently revamped a product of Oman based multinational Oil and Gas company for effective implementation of QHSSE standards (Quality, Health, Safety, Security and Environment)

AAPNA re-developed **Mfano** Application.

The product built to maintain the records of employee working on different locations with their permits.

The product managed day to day administrative work to ensure health, safety, security, and environmental standards are maintained and all the incidents are tracked.

Track and monitor the tasks created using the system for transparent communication among the peers.

Golf TEE Time Aggregator

Golf Tee Time Aggregator offers the world’s largest tee-time booking site.

AAPNA manages application which integrates multiple Teesheets & its Providers and integrated various Payment Processors alongside supporting legacy token system.

Added single sign-on capability and seamless integration between all platforms giving end-customers easy access and more visibility to the offerings.

Development of new features and modules on both Microsoft and Mobile platform.

Implemented QA Automation of specific scenarios to reduce manual efforts.

Strengthened QA capability to ensure more stable builds.

Delivered and implemented new UX/CX for end-customers.

Data Digitization

AAPNA embarked on a journey with one of Australia's largest logistics companies, facing challenges with converting diverse timesheets, stored as Macro-enabled spreadsheets, into structured CSV and Excel formats. These timesheets came with unique formatting rules and data placements. The goal was to process these timesheets into uniform CSV and Excel formats.

DATA DIGITIZATION
SEO

Standardized Data Output

Enhanced Decision-Making

Facilitated Reporting

Improved Compliance

Future-Proofing Data Management

Next Generation Dashboard App

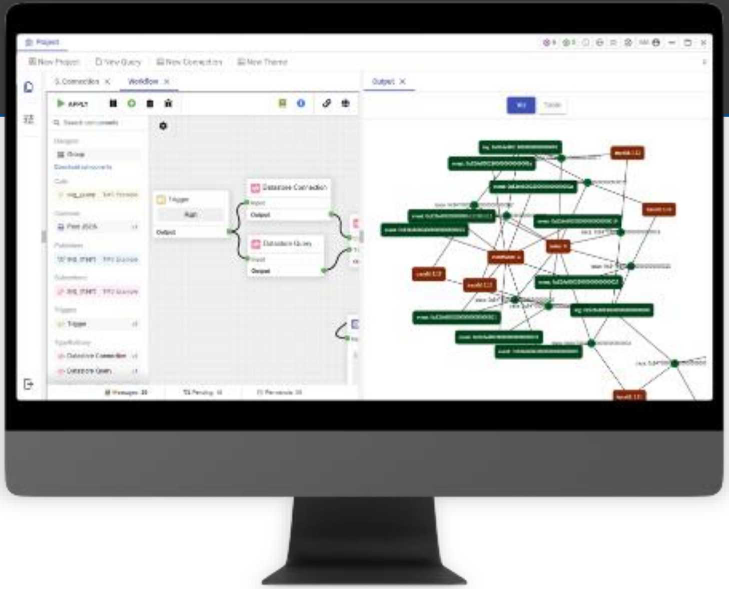
A desktop-based application was built that leverages TypeDB and APIs as a source of data for visualization. A tool to fetch the data from the TypeDB database and generate the Knowledge graph. So, users can better understand the data statics.

Integrate TypeDB, query mechanics, and Graph Visualization.

Data imported from multiple sources and harmonized.

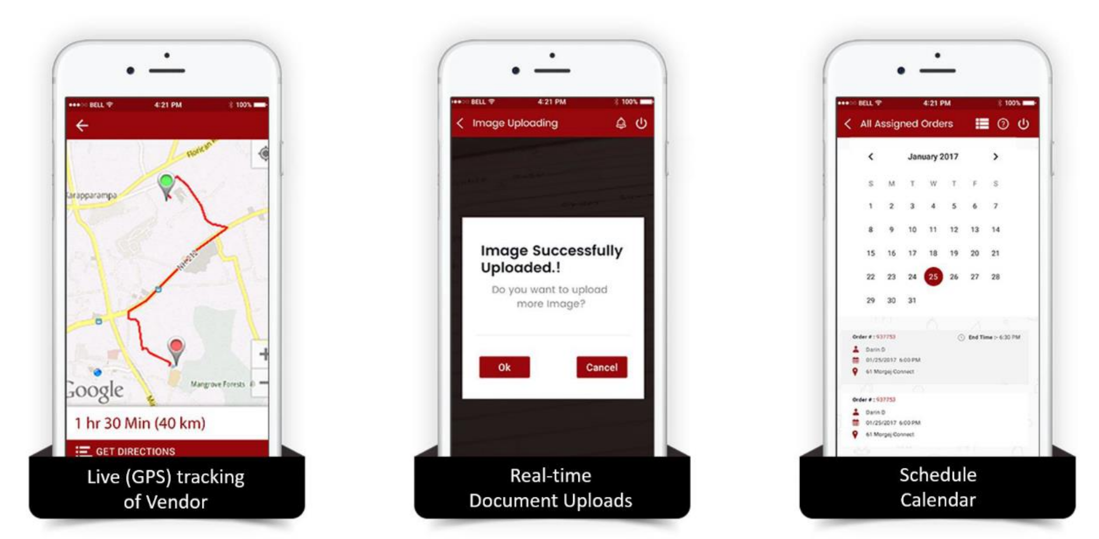
Setup rules and reasoning to identify patterns of interest.

Advanced force graph visualization.



Simply Connect

Mobile App developed for the US Mortgage industry for Real-Time tracking of vendors and doc uploading.


1 hr 30 Min (40 km)
GET DIRECTIONS
Live (GPS) tracking of Vendor
Image Uploading
Image Successfully Uploaded.!
Do you want to upload more image?
Ok
Cancel
Real-time Document Uploads
All Assigned Orders
January 2017
Schedule Calendar

Live (GPS) tracking of Vendor.

Real-time Document Uploads – Click and upload closing documents for faster and real-time processing.

Quicker Closing - Faster revenue generation

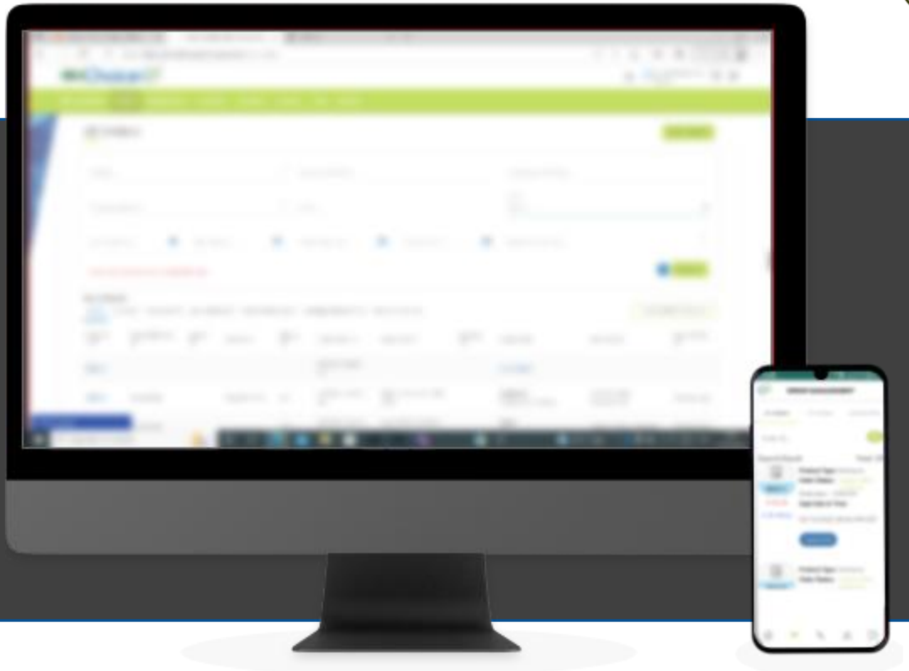
Outlook type scheduling

Enhanced Customer Service – Ability to alert borrowers when a vendor will be late.

App built on Android and iOS

Title Closing Company

Our new mortgage client provides a platform which offers a dynamic and highly integrated signing services for businesses and their customers. It also simplifies the vendor management process. The client met AAPNA almost a year back for the project which was at that time managed by a company much larger than us.



Our team manages both the Web Application and Mobile App (Android) version of the same

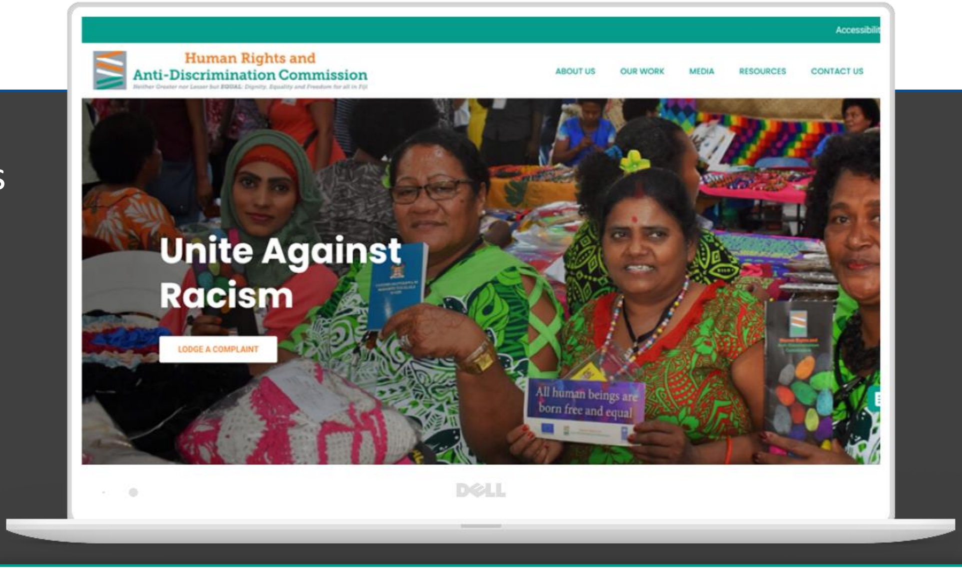
Web Application Development and Maintenance

Android Mobile App Development and Maintenance

Quality Assurance

UN Fiji

The United Nations (UN) in Fiji is a branch of the United Nations that operates in the island nation of Fiji in the South Pacific. The UN has been present in Fiji since the country's independence in 1970 and has a strong partnership with the Fijian government to promote sustainable development, human rights, and social progress. Human rights education is integral in materializing the Commission’s constitutional mandate on promoting the protection and observance of, and respect for human rights in Fiji.



Human Rights and Anti-Discrimination Commission

Neither Greater nor Lesser but EQUAL: Dignity, Equality and Freedom for all in Fiji

Unite Against Racism

Website development and hosting.

Focusing on the organization’s primary goal is to reach out to all people living in Fiji, informing and educating them about human rights, about the rights and freedoms enshrined in the Constitution of the Republic of Fiji and how they can claim those rights by seeking redress for violation of their rights.

Built with highly customized easy to use WordPress.

There are multiple tools on the website such as Blogs, Social media feed & publications repository that provides the users with an interactive experience.

HubSpot Service Provider

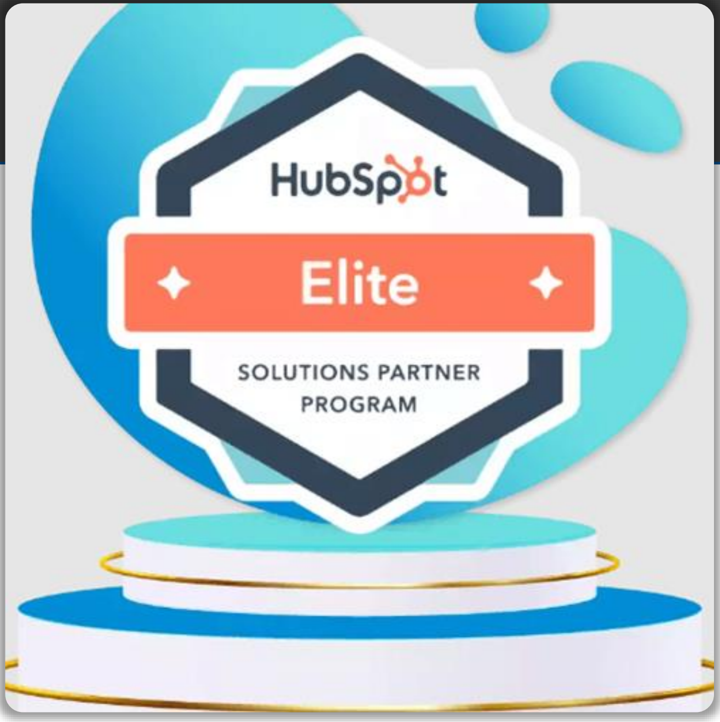
HubSpot Service Provider is an inbound marketing agency providing consulting execution with automation tools for inbound, HubSpot account-based marketing services. They deliver ROI-driven inbound marketing and account-based marketing (ABM)solutions. HubSpot Service Provider is Asia’s first Elite HubSpot Partner and a Terminus partner. Our team has worked on more than 4 projects of the client.

Migration Tool – Tray.io. This web tool has been designed and developed to integrate “tray.io” solutions with HubSpot.

WhatsApp + HubSpot Integration - This web tool has been developed to integrate WhatsApp with HubSpot, our team has re-vamp its user interface.

SAP + HubSpot Integration - This tool is being made to migrate SAP B1 database to the HubSpot account.

ZOHO + HubSpot Integration - This tool is being made to generate Zoho books invoices from the HubSpot account directly.



OUR PROMOTERS

“We are an IT Commando Unit, which delivers Customer Service Excellence, through Extreme Passion, Optimizing Technology Costs using Zero Wastage methodology and our Awesome Organizational Culture”

Abhijit Roy, AAPNA Infotech's CEO, with **30+ years** in technology entrepreneurship, received the "**ET Inspiring Leaders–North**" award in 2022 for his Fintech Software Development contributions. Leading AAPNA to be a "**Great Place to Work**" he was titled "**The Most Influential Business Leader**" in September 2022 by Insight Success. Acknowledged for his leadership, he fosters an open work environment with an "**Open Door Policy**" for all AAPNAites.

Pankaj Srivastava is a **co-promoter** having rich techno managerial experience which covers managing centers of **excellence**, implementing **enterprise architecture**, and creating **architecture strategy**.

Sensing changing trends is a personal passion of our directors

PRODUCT JOURNEYS

mera monitor

Employee Monitoring Software

- Boost Productivity
- Right to Privacy
- Maximize Business Efficiency
- Time Management

FUNDOO FRIDAY

Employee Engagement Activities

- Better Team Performance
- Enriching Employee Experience
- Fun Breeds Creativity
- Happier Employees
- Employee Satisfaction
- Improves Communication & Collaboration

KaryaKeeper
Project management software

A powerful Project Management Solution

- Quick On-boarding & setup
- Highly Configurable
- Powerful Dashboards & Reports
- AI Powered Features
- Simple to Use

PARTNERSHIPS

nanoputian

AAPNA and NanoPutian partner to deliver iPaaS integration solutions, revolutionizing client operations with seamless business-wide integration. Our combined expertise enables tailored solutions for unique business challenges.

nanoconnect

payconnect

HCLSoftware

AAPNA is now an official partner of HCL Software, specializing in the sale and service of HCL Volt MX, a Low-code, No-code platform. Our expertise enables us to craft automated solutions for Web and Mobile Applications, along with diverse integrations.

HCL Volt MX

AWARDS & ALLIANCES

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ET INSPIRING LEADERS
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THE MOST INFLUENTIAL BUSINESS Leaders

Insightssuccess

HCL Volt MX

nanoputian

TopDevelopers
The Genuine Quality
Finest 500 App Developers
2022

DECISIONS

Six Sigma Lean

Registered under FTP of India
ESC
Member
Govt. of India

CERTIFIED
ISO
9001:2015
COMPANY

Information Security Management System
ISO
27001
Certified

TOP OUTSOURCING SOFTWARE DEVELOPMENT COMPANIES
DESIGNRUSH.com

SUPERBCOMPANIES.COM
TOP SOFTWARE DEVELOPMENT COMPANIES
in Brisbane 2020

INDIA 5000
BEST MSME
AWARDS
for Quality excellence

OUR CLIENTS

Petrochemical Company Oman

Golf TEE-Time
Aggregator

Golf TEE – Time Aggregator

Vehicle Dealership Firm

MORTGAGE
BANKING
INDUSTRY

Title Closing Company

Home Security Company in USA

CE MP Clean Energy Market Place

Simply Secure eSign

Golf Course Management Software

Data Digitization

Healthy measures

giz Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

RECITY
A COLLECTIVE CHANGE FOR YOU, BY YOU.

HubSpot
Service Provider

water for people
INDIA

YDRA
Events | Exhibitions | Activation

THE WORLD BANK
IBRD • IDA | WORLD BANK GROUP

UNITED NATIONS

The Nature Conservancy
India

C² Technologies

200+

Written
Testimonials

WHAT OUR CLIENTS SAY ABOUT US

Peter Presland Byrne, CIO, Mortgage Banking Sector

I extremely appreciate our association with AAPNA. In the past one year we achieved lot and without your diligence, hard work and several late nights and early mornings, we would not have been here where we are now. The highly experienced, efficient and motivated technical staff have been indispensable to maintain our project deadlines and success. I wish many more successful anniversaries for AAPNA.

Shailaja Tekulapally, Development Director, Mortgage Banking Sector

AAPNA is our partner of choice for our ever-growing company since our relationship began in 2016. AAPNA turned around Mortgage Banking' s struggle to make progress on its technology investments and I am extremely grateful to have such a dedicated team of talented individuals to enable Mortgage Banking' s next goals and objectives. AAPNA and Mortgage Banking represent one IT organization and collectively we care about quality, integrity and follow through.

Jason, Mortgage Banking Sector

Team I just wanted to take a minute and let everyone know what great work you are all doing. We just got off a call with Cristy and Jeff. They received a call yesterday from a large client with nothing but positive praise for the product. We still have more to add but team this was great feedback and let us all know the effort that has gone into this has been worth it. It also let us know we are going in the right direction. Again, GREAT JOB!!! And GREAT TEAM!!!

Hye-Jin, Mortgage Banking Sector

AWESOME job and thank you team! Let’s continue to do great things, we are already differentiating ourselves from the competition and setting the bar high.

WHAT OUR CLIENTS SAY ABOUT US

Max,
Next Generation Dashboard App

Hari has been an outstanding contributor since he has started! He has learned and picked up what we have without hesitation! His contributions are outstanding, and he is just warming up! It's a pleasure to have him on the team and he is very responsive and dedicated.

Ryan,
Golf Tee Time Aggregator

Gaurav, Sandeep , Ajay… I really appreciate the efforts these last couple of days. I know you all are putting in a lot of time. I just wanted to say thank you and let you know that this level of effort and commitment does not go unnoticed.

Huey-Chih,
Private Research University

The Decision team is doing a great job. All in all, I am very pleased with their performance. Right now, the work is under me as project resources, but when the project ends, the entire work will move to support mode. In fact, I have recommended using your team for support. Keep up with the good work. It's a pleasure working with all the team members.

Asma & Hamed,
Petrochemical Company – Oman

The delivery of project is going well as expected. AAPNA as a team has proved its capability to deliver and fix the issues immediately. Indeed, well done and great effort made by the team to deliver the project timely and professionally. Looking forward for your continued dedication in the upcoming projects.

Arpit,
HubSpot Service Provider

Sanjay, Ashish & Amit, Demo to HubSpot Singapore & Australia team was very well appreciated, people were very excited about the product. I wanted to share this with you, it was a proud moment for all of us working on this app and AAPNA has played a massive role in the development.

John,
Landmark Worldwide

Yash and Kartikay are both very good professionals. Yash is a stud, While, Kartikay, clearly knows what he's doing and both took great direction and coaching. I'd love to have the budget for 4 clones of both of them.

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THANK YOU

For further details please contact us

✉ aroy@aapnainfotech.com

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